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Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554 OFFICE OF THE SECRETARY

In the Matter of

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Amendment of the Commission's Rules to Establish New Personal Communications Services. Gen. Docket No. 90-314 ET Docket No. 92-100

RM-7140, RM-7175, RM-7617, RM-7618, RM-7760, RM-7782 RM-7860, RM-7977, RM-7978 RM-7979, RM-7980

PP-35 through PP-40, PP-79 through PP-85

COMMENTS OF THE ANCHORAGE TELEPHONE UTILITY

The Anchorage Telephone Utility ("ATU") respectfully submits these Comments in response to the Notice of Proposed Rule Making and Tentative Decision ("Notice") released on August 14, 1992, in the above-captioned proceeding. The Federal Communications Commission ("the Commission") seeks comment on how it should structure the regulatory treatment of Personal Communication Services ("PCS"). One of the regulatory areas on which the Commission has specifically requested comment is the area of eligibility requirements for PCS providers. As a wireline local exchange company and cellular service provider, ATU is vitally interested in this issue.

A. Local Exchange Carriers Should Be Eligible for PCS Licenses Within Their Respective Service Areas.

The Commission has tentatively concluded that there is a strong case for allowing local exchange carriers ("LECs") to

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provide PCS within their respective service areas. <u>Notice</u>, ¶ 75. For several reasons, ATU fully supports this conclusion.

The Commission has stated that its goal is to bring PCS to the public expeditiously and with the least amount of regulatory delay. Notice, ¶ 1. The ability of PCS to interconnect with the public switched network will directly affect the growth and development of PCS. LECS that provide PCS will have both the capability and the incentive to develop the most efficient methods for interconnecting PCS with the switched network.

recognized, significant Commission has As the potential economies of scope between PCS and the LEC wireline network could be lost if LECs are prohibited from providing PCS within their current wireline service areas. Notice, ¶ 73. loss of such economies of scope could be quite detrimental to The consolidation of the the growth and development of PCS. cellular industry has demonstrated that economies of scope are necessary for the efficient provision of cellular services. many parallels between cellular and PCS would indicate that economies of scope will be necessary for PCS as well. Allowing LECs to participate in the PCS industry from the outset would help realize these economics of scope and help expedite the delivery of the widest possible range of services at the lowest And, as the commission has noted, the cost to consumers. advantages to be gained by rapid development of PCS extend beyond merely providing an alternative means of communication to the public. "The many applications of PCS could increase the productivity and efficiency across a broad array of industries and have a positive impact on the international competitiveness of the Nation's economy." Notice, ¶ 4.

In addition, there currently exists a strong international interest in PCS. It is, therefore, important that U.S. providers of PCS not be unnecessarily handicapped in the development of PCS, as any regulatory provisions that delays the advancement of PCS in the U.S. "could threaten the U.S. leadership role in communication technology." Notice, ¶ 139.

Allowing LECs to provide PCS is also important because PCS could allow LECs to expand the reach of basic telephone services that traditionally has been limited to the wireline network. This is particularly true for rural and isolated areas.

Further, the risk of anticompetitive behavior in allowing LECs to provide PCS is minimal. PCS, like cellular services, will complement wireline exchange service. Thus, it is unrealistic to expect LECs to delay the development of PCS so as to avoid competition with wireline exchange services.

As noted by the Commission, it is possible that PCS may potentially become a competitor to local wireline exchange service. However, if this occurs at all, it will be years in the future. Moreover, it is by no means certain that, should PCS become so popular as to rival wireline exchange services,

LECs providing PCS would have the ability or the incentive to frustrate PSC's further development.

The only other anticompetitive concern that has been raised with regard to LECs providing PCS is that LECs may have an incentive to discriminate against PCS competitors requesting interconnection and to cross-subsidize provision of PCS. These are the same two concerns that are raised whenever LECs are permitted to compete with other providers of telecommunications services. The Commission has long recognized the benefit of allowing LECs to compete with other service providers, and, where necessary, has adopted safeguards against discrimination and cross-subsidization, rather than barring LEC participation outright. There is no reason to believe that such safeguards could not be fashioned if necessary and would not be effective.

B. Cellular Licensees, Including LECs, Should Be Eligible for PCS Licenses Within Their Respective Service Areas.

The Commission has also requested comment on whether current cellular licensees should be permitted to provide PCS within their respective service areas. Incumbent cellular licensees, including LECs providing cellular services, have knowledge and experience that will aid in the development of PCS. As noted by the Commission, economies of scope between cellular and PCS may allow cellular licensees to provide PCS at

¹ The Commission has requested comment on whether LECs or cellular licensees should be permitted to provide PCS. If both are permitted to provide PCS, there has been no suggestion that any special prohibition would nonetheless apply to LEC/cellular licensees.

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a lower unit cost. <u>Notice</u>, ¶ 66. Prohibiting cellular licensees from providing PCS would essentially penalize those cellular companies that have been successful in providing communication services; the Commission would be excluding those that may be best able to implement PCS quickly and efficiently. This clearly contravenes the Commission's goal to bring PCS to the public expeditiously and with the least amount of regulatory delay.

ATU recognizes that some have argued that allowing cellular licensees to provide PCS in their service areas could result in anticompetitive behavior, specifically, by limiting entry of PCS providers by acquiring licenses from potential competitors. Notice, ¶ 64. However, the Commission plans to grant at least three PCS licenses for each PCS service area. no cellular licensee could be expected to sufficient market power to affect the development of PCS. other PCS licensees in the market would still actively compete and implement PCS, leaving the cellular/PCS licensee only with the option of utilizing its experience and production efficiencies to provide a competitive PCS service. It is simply unrealistic to expect a cellular licensee to stand idly by and lose business to a competing PCS licensee.2

Concerns regarding anticompetitive behavior might conceivably be warranted if a cellular licensee were to acquire

² <u>See</u> Cellular Communications Systems, 89 FCC 2d 58, 68 (1982).

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all of the PCS licenses in its service area. However, regulatory action broadly prohibiting cellular licensees from providing PCS in their service areas far exceeds the more focused regulation that would be necessary to prevent such an acquisition of PCS licenses and the corresponding market power. The Notice identifies several options for preventing undue market concentration, such as reviewing license merger questions on a case-by-case basis. Notice, ¶ 81. These regulatory options are far more appropriate, as they are narrowly tailored the specific regulatory concern of undue market concentration.

C. Conclusion

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Excluding LECs and cellular licensees from providing PCS in their respective service areas does not serve the Commission's goal of providing PCS to the public expeditiously. LECs and cellular licensees have the experience, knowledge, and infrastructure to develop PCS quickly and efficiently. Concerns regarding any anticompetitive behavior of LECs or cellular licensees in the provision of PCS can be fully remedied through far less drastic measures than excluding such able providers from the PCS arena.

Respectfully submitted this 4th day of November, 1992.

ANCHORAGE TELEPHONE UTILITY

General Counsel

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